



A young company based near the lake « Léman » is preparing for global industrialization.



To this end, we are currently seeking an experienced
Negotiator / Supplier Manager



SYNOVA SA *Innovative Laser Systems*

Founded 9 years ago, our privately owned, multilingual company is quickly expanding and presently has 45 employees, including 25 engineers, from more than eight different countries. Thanks to a solid structure and applications that promise a high-development potential, we are preparing an extension of our activities in our main markets, thus allowing us today to enter into an expansion phase based on procedures as well as solid and experimented structures.

We imagine the ideal profile of our colleague as follows :

- C.P.M. certified (US) or Higher education in ETS/EPF Engineer (Micro technique, Electronics or Mechanics)
- 5 years supplier negotiation experience and/or supplier qualification experience
- At least 5 years experience in a Commercial and Engineering background
- Very strong negotiation skills (lead time, cost of ownership, terms and conditions); keep excellent relationship with suppliers while negotiating the best possible terms and conditions for the company
- Excellent Team player
- High tech environment; machine tool industry. Laser equipment background is a plus
- INCOTERMS
- RFX
- Qualification of suppliers; market analysis. Support the other functions of the company, in particular as it relates to the elaboration of specifications, and quality control
- Service contract background is a plus
- Knowledge of ISO 900X and quality concepts is desired
- Mastery of verbal & written English and French, German is a plus
- Computer literate (Microsoft, MRP)

The position :

Reporting to the Vice-President of Operations, you will be primarily responsible for supplier negotiations and qualifications. On occasions, you will also be responsible for participating in other activities to support our supply chain processes.

- Balance of short term and longer term needs
- Identification of new suppliers
- Monitoring of supplier performance; implementation of corrective actions
- Reporting on supplier status to management
- Small volumes, high cost purchasing background; machine industry
- Willingness to travel from time to time

Date of entry : as soon as possible

In return, we offer a team oriented and enthusiastic place of work, where people really count. You will have every opportunity to learn new skills, and develop an interesting career.

Do you want to join our fast-growing, innovative and progressive company? If you feel that you have the qualities to make an effective contribution, please apply in writing with full career details to:

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Innovative Laser Systems
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Only complete applications will be taken into consideration